

# ECOSOFT RESILIENCE

March 2023



# ECOSOFT PRE-2022

Ecosoft was established in 1991 as a family water engineering company.

A single biggest company and a leader in Ukraine, Ecosoft became well known in Europe as a producer of high-quality yet affordable water purification equipment for domestic, commercial, and industrial use.

Since 2018 - proud member of BWT Group.

8 000<sub>m²</sub>

facility

300


employees

20

production  
lines







February 24, 2022 – March 2022

# LOST

**96%** of inventory stocks lost

**42%** of capital assets

April – December 2022

# RECOVERED



**100%** of production processes

**54%** of 2021 sales thanks to the efforts of the remaining staff in Ukraine and new activities of Ecosoft 22



# ECOSOFT IN UKRAINE IRPIN

Office, manufacturing facilities  
and warehouse in Irpin. Again.

The entire team works in the restored  
office



**Valeriy Syerkov**  
Chief Commercial  
Officer



**Yuriy Chechailuk**  
Chief Operations Officer



**Andrii Salatskyi**  
Chief Financial Officer



**Rostyslav Mudryk**  
Chief Business  
Development



**Victoria Filipova**  
HR Director





# ECOSOFT 22 IN EUROPE

Operations in Boortmeerbeek Belgium

Part of the team moved to Belgium to work with international partners.



**Andrii Mitchenko**  
Chief Executive Officer



Ecosoft RESTORED  
manufacturing of 100% products  
in less than 8 months



# INJECTION MOULDING

4 machines+





# MEMBRANE ROLLING

50, 75, 100, 500 GPD RO elements





# MELT BLOW LINE FOR PP CARTRIDGES

2.5x10, 4.5x20, Dual grade, Bacteriostatic, Tailor made...



# DOMESTIC FILTERS ASSEMBLY

RO filters, Robust, Jugs, Cartridges





# ECOMIX+SOFTENERS

Automatic manufacturing unit for ECOMIX®





# PRODUCTION LINES

Containerized **water treatment plants**  
**Aquaboxes**





# PRODUCTION LINES

Assembly sections for:

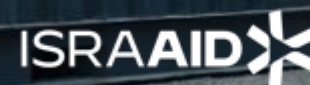
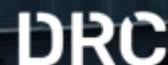
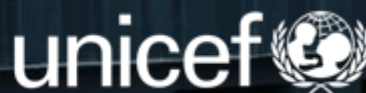
- **softeners;**
- **drinking water filters.**
- **reverse osmosis systems;**





# Ecosoft helps to restore destroyed water infrastructure

Built and maintained more than 300 water treatment stations in collaboration with UNICEF, OXFAM, ICRC, CARITAS, ISRAAID, DRC





# INDUSTRIAL RO

**City:** Mykolaiv

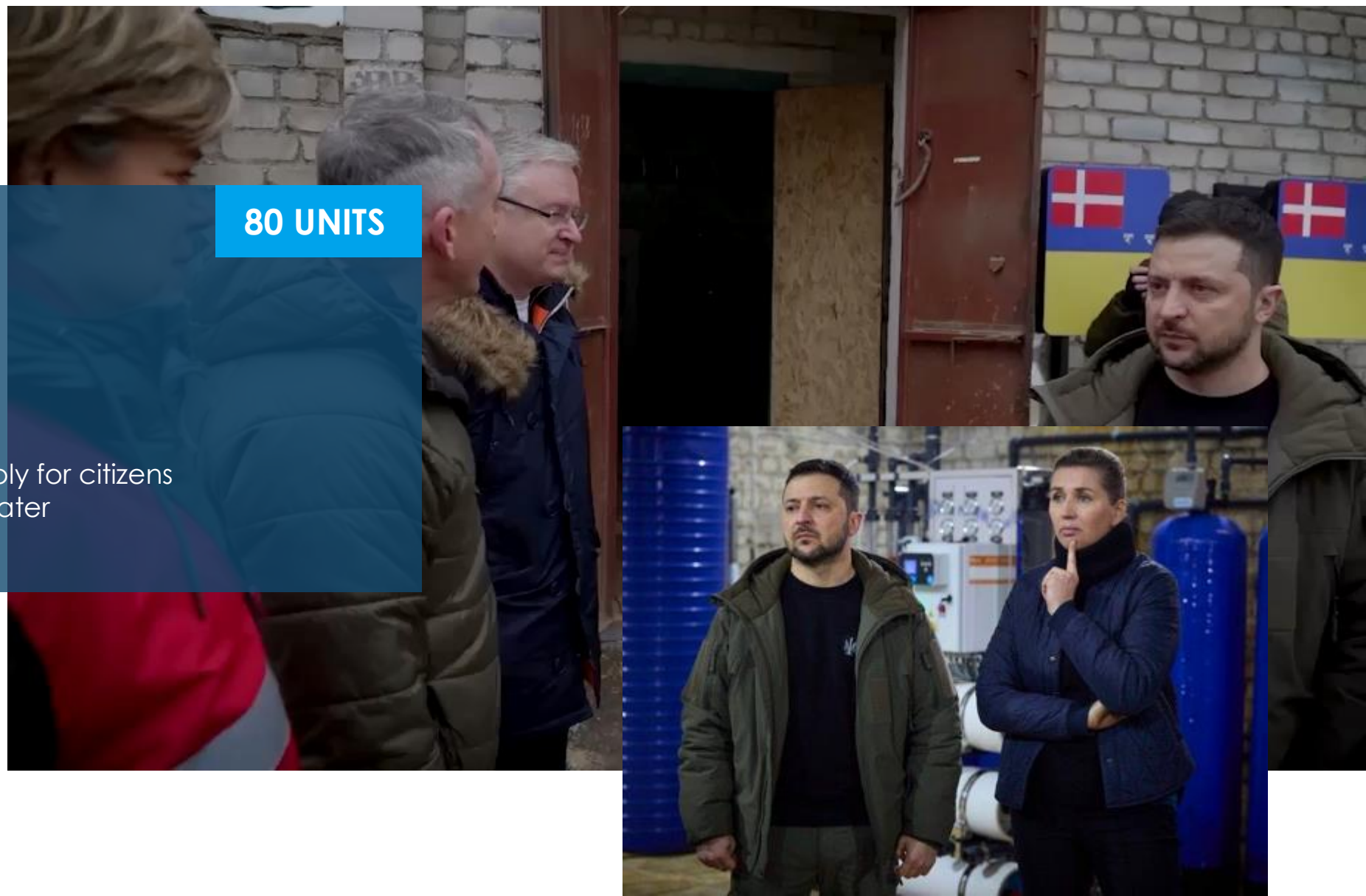
**Capacity:** 6 - 48 m<sup>3</sup>/day

**Model:** industrial RO MO3

**Application:** drinking water supply for citizens

**Water source:** low quality tap water

80 UNITS





10 UNITS

# MODULAR WATER TREATMENT SYSTEM, CONTAINERIZED VERSION

**City:** areas with destroyed water supply infrastructure

**Capacity:** 120 m<sup>3</sup>/day

**Application:** drinking water supply for small and medium communities

**Water source:** well





NEW PRODUCT

60 UNITS

# COMPACT MOBILE WATER PURIFICATION SYSTEM OASIS

**City:** areas with destroyed water supply infrastructure

**Capacity:** 5000 l/day

**Application:** drinking water supply for small communities and groups

**Water source:** rivers, lakes





# AQUABOX by BWT AQUA

Sustainable business model:

**350 machines = 25 million  
liters\*5cEUR/liter**

5EUR/month subscription  
via BWT Aquabox application

**31 500 application users**





## NEW PRODUCTS IN 2022, ECOSOFT DEVELOPED



### **CROSS90**

compact design/smart system/ high capacity



### **RObust 4000 for HoReCa**

new and compact design, higher capacity, improved filtration system



### **Absolute softener**

in-house production/Ecomix inside



### **MO20000 & MO30000**

cost effective/smart architecture/saves space

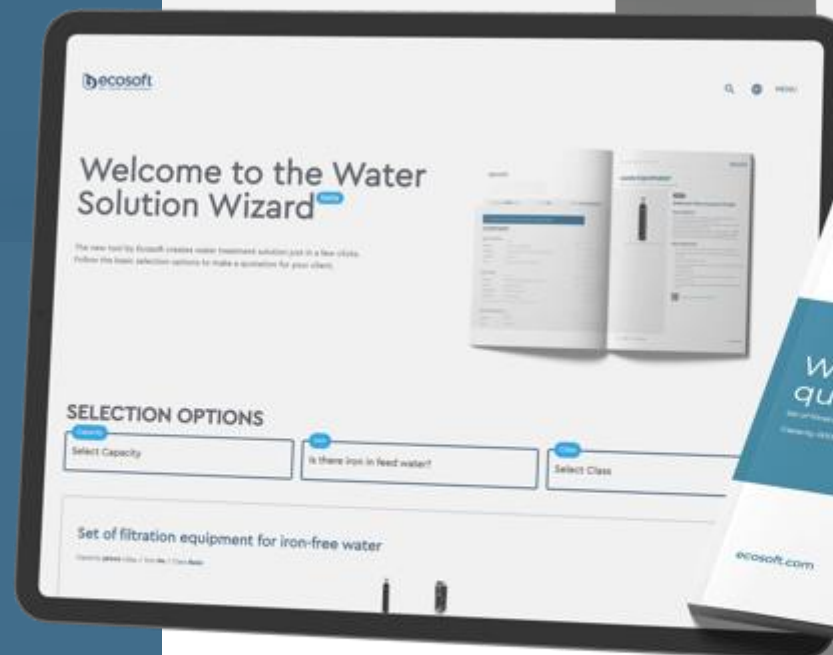
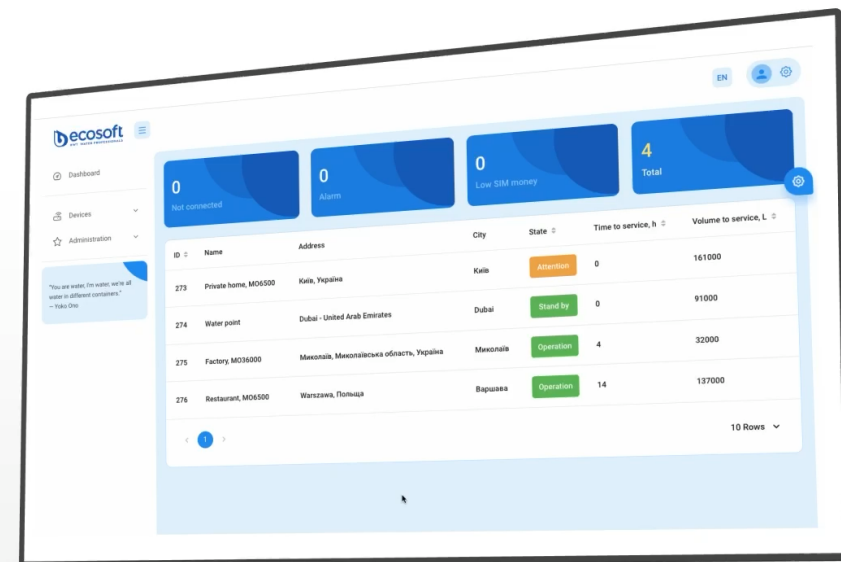




# IT PRODUCTS DEVELOPMENT

Ecosoft improved **RODMS** — a remote control software for ROs

Developed and launched a new tool **Water Solution Wizard** on the website for generating quotation



Ecosoft filters are on stock in Ukraine,  
Belgium and Germany

**Welcome**